

Scrum Alliance, Inc.
Condensed Quarterly Financial information - Unaudited¹
(in \$000's)

	2013 Quarter Ended				2013 Total
	March 31	June 30	Sept 30	Dec 31	
Revenue					
Certification Fees	\$ 442.1	\$ 484.3	\$ 521.5	\$ 592.9	\$ 2,040.8
Classes	768.0	914.9	830.3	1,004.7	3,518.0
Gatherings	-	437.5	373.2	41.7	852.5
Other	18.1	19.3	15.6	23.6	76.5
Total revenue	\$ 1,228.2	\$ 1,856.0	\$ 1,740.6	\$ 1,663.0	\$ 6,487.8
Expenses					
Staffing & organization management	267.9	269.1	258.6	383.3	1,178.9
Gatherings	15.0	503.6	485.0	11.9	1,015.6
Membership support & development	297.9	306.9	218.6	273.4	1,096.9
Certification and program development	210.9	360.1	214.3	172.5	957.8
Professional fees	57.6	49.1	58.0	95.2	259.9
User groups	4.9	16.0	7.6	24.8	53.3
CSD	11.6	5.2	5.0	6.5	28.3
Credit card and processing fees	67.4	53.3	47.8	58.6	227.1
Office	6.9	11.1	12.6	15.4	46.0
Other	14.4	43.2	69.9	36.7	164.1
Total expenses	\$ 954.5	\$ 1,617.5	\$ 1,377.4	\$ 1,078.6	\$ 5,027.9
Excess revenue (expenses)	\$ 273.7	\$ 238.5	\$ 363.2	\$ 584.4	\$ 1,459.9
Unrestricted net assets at end of period	\$ 5,362.7	\$ 5,601.2	\$ 5,964.4	\$ 6,548.9	

¹Note: The selected condensed financial information presented above has been prepared by management of the organization. It is unaudited and subject to year-end adjustments. Although the information has been prepared from the organization's books and records, it is not intended to be a complete presentation of operating results or financial condition in accordance with generally accepted accounting principles, which would require additional financial statements and disclosures. This summary is presented here for informational purposes only and should not be relied upon by any party who is not closely involved in the day to day management of Scrum Alliance, Inc.